MARITIME COLLEGE OF FOREST TECHNOLOGY FINANCIAL STATEMENTS YEAR ENDED APRIL 30, 2018

Shannon & Buffett, LLPChartered Professional Accountants

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July 11, 2018

INDEPENDENT AUDITOR'S REPORT

To The Board of Governors Maritime College of Forest Technology

Report on the Financial Statements

We have audited the accompanying financial statements of the Maritime College of Forest Technology as at April 30, 2018 which comprise the statement of net assets and the statements of operations, changes in net assets, and cash flows for the year then ended.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations to the financial statements, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan to perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, these financial statements present fairly, in all material respects, the financial position of Maritime College of Forest Technology as at April 30, 2018 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Fredericton, New Brunswick

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Chartered Professional Accountants

STATEMENT OF NET ASSETS

APRIL 30, 2018 WITH COMPARATIVE FIGURES FOR 2017

	ASSETS	<u>2</u>	<u>018</u>		<u>2017</u>
	ASSETS				
Current: Unrestricted cash and cash equivalents	1	\$ 4	50,535	\$	513,095
Cash and cash equivalents internally restr for equipment replacement		1	03,299		63,569
Cash and cash equivalents internally restriction for prizes and donations	icted		30,905		109,456
Accounts receivable (note 2) Prepaid expenses			54,621 74,624		57,763 53,186
Trepara emperates					
(13,984 60,214		797,069 935,384
Capital assets (note 3)			00,214	-	933,364
		\$ <u>1,6</u>	74,198	\$ <u>1</u>	,732,453
	LIABILITIES				
Current: Accounts payable and accrued liabilities (not	note 4)	\$ 1	42,264	\$	252,676
Deferred revenue	11010 1)		38,352	Ψ	80,516
Current portion of obligation under capita	l lease (note 5)		27,860	_	31,630
		2	08,476		364,822
Obligation under capital lease (note 5)		-	<u>47,890</u>	_	71,374
	total liabilities	2	56,366	_	436,196
	NET ASSETS				
Unrestricted net assets		3	23,414		187,848
Net assets invested in capital assets		8	60,214		935,384
Net assets internally restricted for equipment replacement		1	03,299		63,569
Net assets internally restricted for prizes and donations		1	30,905	-	109,456
		1,4	17,832	<u>1</u>	,296,257
		\$ <u>1,6</u>	74,198	\$ <u>1</u>	,732,453

See accompanying notes to financial statements.

Approved by the Board:

Director_

Director_

STATEMENT OF OPERATIONS

YEAR ENDED APRIL 30, 2018 WITH COMPARATIVE FIGURES FOR 2017

	<u>2018</u>	<u>2017</u>
Revenues:		
Government grants, operating	\$ 2,090,433	\$ 2,069,736
Government grants, restricted operating	35,565	35,565
Student academic fees, regular, Fredericton	731,802	635,055
Student academic fees, regular, Bathurst	125,747	102,335
Student academic fees, continuing education	263,982	372,851
Miscellaneous revenues (note 7)	487,490	401,753
Ancillary enterprises	705,640	626,727
Interest income	4,713	3,805
	4,445,372	4,247,827
Expenses:		
Academic	1,122,560	1,069,655
Continuing education	237,021	392,759
Administration	750,267	693,574
Plant maintenance and operations	701,579	590,366
Bathurst School - operating	457,872	423,058
Operations	52,169	35,106
Miscellaneous	123,289	98,523
Major repairs and alterations	9,873	-
Employee future benefits	-	(8,036)
Ancillary enterprises	676,377	641,350
	4,131,007	3,936,355
Excess of revenue over expenses before		
amortization	314,365	311,472
Amortization of capital assets	_(192,790)	(193,665)
Excess of revenue over expenses	\$ <u>121,575</u>	\$ <u>117,807</u>

See accompanying notes to financial statements.

STATEMENT OF CHANGES IN NET ASSETS

YEAR ENDED APRIL 30, 2018 WITH COMPARATIVE FIGURES FOR 2017

	Net Assets Internally Restricted for Prizes and Donations	Net Assets Internally Restricted for Equipment Replacement	Net Assets Invested in Capital Assets	Unrestricted <u>Net Assets</u>	2018 Total	2017 Total
Balance, beginning of year	\$ 109,456	\$ 63,569	\$ 935,384	\$ 187,848	\$1,296,257	\$1,178,450
Excess (deficiency) of revenue over expenses	21,449	100,474	(192,790)	192,442	121,575	117,807
Transfer to (from) unrestricted net assets	1	(60,744)	117,620	(56,876)		
Balance, end of year	\$ 130,905	\$ 103,299	\$ 860,214	\$ 323,414	\$1,417,832	\$1,296,257

STATEMENT OF CASH FLOWS

YEAR ENDED APRIL 30, 2018 WITH COMPARATIVE FIGURES FOR 2017

	<u>2018</u>	<u> 2017</u>
CASH GENERATED FROM (USED IN):		
OPERATING ACTIVITIES: Excess of revenue over expenses Items not requiring a cash outlay:	\$ 121,575	\$ 117,807
Amortization Employee future benefits	192,790	193,665 (8,036)
No. 1 and the second of the se	314,365	303,436
Net change in current assets and liabilities other than cash: Accounts receivable Prepaid expenses Accounts payable and accrued liabilities Deferred revenue	3,142 (21,438) (110,412) (42,164)	18,413 63,124 (9,085) (34,642)
	143,493	341,246
INVESTING ACTIVITIES: Acquisition of capital assets, net of capital grants	_(117,620)	(485,040)
FINANCING ACTIVITIES: Repayments of obligation under capital lease	(27,254)	(29,536)
	(27,254)	(29,536)
INCREASE (DECREASE) IN CASH, in the year	(1,381)	(173,330)
CASH, beginning of year	686,120	859,450
CASH, end of year	\$ <u>684,739</u>	\$ <u>686,120</u>
CASH CONSISTS OF: Unrestricted cash and cash equivalents	\$ 450,535	\$ 513,095
Cash and cash equivalents internally restricted for equipment replacement Cash and cash equivalents internally restricted for	103,299	63,569
prizes and donations	130,905	109,456
	\$ <u>684,739</u>	\$ <u>686,120</u>

See accompanying notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED APRIL 30, 2018

General:

The Maritime College of Forest Technology, recognized internationally, provides training in technical, vocational and continuing education in Forestry. The College provides a residential environment and maximizes opportunities to teach in the forest. The College is a registered charity organization as described in paragraph 149 (1)(f) of the Income Tax Act and, as such, is not subject to income tax.

1. Significant accounting policies:

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

(a) Internally restricted funds – prizes and donations -

The College receives gifts and donations from outside organizations and individuals for the purpose of awarding prizes to students. The Board of Governors has required that these funds, together with interest earned thereon be segregated and that all prizes be deemed to come from such segregated funds.

(b) Internally restricted funds - equipment replacement -

The Board of Governors has segregated funds for the purpose of replacing equipment and other capital assets approved by the Board. Interest earned on the funds is segregated and a portion of student academic fees is also accumulated for this purpose. Withdrawal from such funds is made when equipment and other capital assets, as approved by the Board, are acquired from general operating funds.

(c) Revenue recognition -

The deferral method of accounting for contributions is followed. Contributions for capital assets are capitalized when received and amortized using the same rates of amortization as the assets to which they relate. Externally restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured. Pledged amounts are not recorded until received.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED APRIL 30, 2018

1. Significant accounting policies (continued):

(d) Cash and cash equivalents -

Cash and cash equivalents include cash on hand, balances with banks and temporary money market instruments.

(e) Capital assets -

All significant additions are recorded at cost. Donated assets are recorded at the cost amount to the donor where this is reasonably determinable or otherwise at the estimated fair market value at the time the gift is made.

Amortization is calculated on the straight line basis at the following annual rates:

Leasehold improvements	-	5%
Furniture and equipment	-	10%
Vehicles and rolling stock	-	20%
Computers and GPS equipment	-	25%

Capital grants received to finance capital asset acquisitions are netted against the cost of the related asset and amortization is calculated on a net basis.

(f) Deferred revenue -

The balance consists of regular and continuing education student fees received during the year but applicable to future periods.

(g) Accounting estimates -

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations required management to make estimates and assumptions that affect the reported amounts in the financial statements and the accompanying notes. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED APRIL 30, 2018

1. Significant accounting policies (continued):

(h) Financial instruments -

(i) Measurement of financial instruments

The College initially measures its financial assets and financial liabilities at fair value adjusted by, in the case of a financial instrument that will not be measured subsequently at fair value, the amount of transaction costs.

The College subsequently measures all of its financial assets and financial liabilities at amortized cost. Changes in fair value are recognized in the statement of operations in the period incurred.

(ii) Impairment

At the end of each reporting period the College assesses whether there are any indications that the financial asset measured at amortized cost may be impaired.

When there is an indication of impairment, the College determines whether a significant adverse change has occurred during the period in the expected timing or amount of future in cash flows from the financial asset. Where there is a significant adverse change, the carrying amount of the asset is reduced and the impairment loss is recognized in the statement of operations.

(iii) Transaction costs

Transaction costs are recognized in the statement of operations in the period incurred, except for the financial instruments that will be subsequently measured at amortized costs.

2. Accounts receivable:

Accounts receivable are comprised of the following as at April 30:

		<u>2018</u>		<u>2017</u>
Students Accrued interest Net HST Other amounts Allowance for doubtful accounts	\$	7,132 938 2,529 55,236 (11,214)	\$	34,233 702 1,787 25,117 (4,076)
	\$_	54,621	\$_	57,763

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED APRIL 30, 2018

3. Capital assets:

		Cost		ccumulated mortization	2018 Net Book Value	2017 Net Book Value
Leasehold improvements Furniture and equipment Computer and GPS equipment Vehicle and rolling stock	\$	888,461 1,317,922 801,057 211,570	\$	426,035 \$ 1,137,024 632,205 163,532	462,426 \$ 180,898 168,852 48,038	444,382 192,255 213,932 84,815
	\$_	3,219,010	\$_	<u>2,358,796</u> \$_	860,214 \$_	935,384

Capital assets are located on both the Fredericton and Bathurst campuses.

Leasehold improvements relate to buildings on the Fredericton campus including the academic building, student residences (2), workshop/vehicle maintenance building, staff houses, field training building and training sawmill, as well as some start-up furniture and equipment. These buildings are owned by the Maritime Forestry Complex Corporation. In return for the College's initial contribution of funds to the construction of these capital assets, the Corporation agreed to lease the premises to the College until August 6, 2084 for an initial consideration of \$1. The College is responsible annually for its proportionate share of operating expenses paid by the Corporation.

4. Accounts payable and accrued liabilities:

Accounts payable and accrued liabilities are comprised of the following as at April 30:

		<u>2018</u>		<u>2017</u>
Accounts payable	\$	83,871	\$	152,229
Accrued liabilities	-	58,393	_	100,447
	\$_	142,264	\$_	252,676

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED APRIL 30, 2018

5. Obligation under capital lease:

The College leases equipment under a capital lease. The capital lease with an imputed interest rate of 5.75%, has an option purchase price at time of maturity of \$10.

Minimum payments under the capital leases including principal, imputed interest and 50% of the HST are approximately as follows:

2019 2020 2021	\$ 31,630 31,630 24,868
Total Less imputed interest	 88,128 12,378
Obligation under capital lease	\$ 75,750

6. Commitments:

The Company leases the bathurst campus under an operating lease which expire in 2020.

Future minimum payments by year and in aggregate are approximately as follows:

2018 2019	\$ 59,300 59,300
	\$ 118,600

7. Miscellaneous revenues:

		<u>2018</u>		<u>2017</u>
Facilities rental	\$	59,081	\$	61,770
Equipment rental		4,100		5,399
Other student fees		241,694		241,880
Donations		25,697		16,166
Alumni		-		36,552
Summer programs		58,684		-
51st North American Moose Conference		40,167		-
UNB FOREM		7,938		-
Other		50,129	_	39,986
	¢.	407 400	Φ	401 752
	р —,	<u>487,490</u>	\$_	401,753

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED APRIL 30, 2018

8. Other matters:

In addition to unrestricted operating assistance received from the Maritime Provinces Higher Education Commission (MPHEC) each year, the College is allotted restricted operating assistance for non-space and alterations and renovations. The College must provide eligible receipts to be reimbursed for this funding. As at April 30, 2018, the MPHEC has allotted, in favour of the College, an uncommitted balance of \$7,112 for future non-space expenditures and \$4,835 for alteration and renovations expenditures as follows:

			\mathbf{A}	lterations	&	
	No	on Space	R	enovations	5	Total
Balance May 1, 2017	\$	40,795	\$	_	\$	40,795
Add: Allotment for 2018		43,809		53,484		97,293
Less: Amounts claimed during the year	_	(77,492)	_	(48,649)	_	(126,141)
Balance April 30, 2018	\$_	7,112	\$_	4,835	\$_	11,947
The receivable from MPHEC is comprised of the follo	wing	g:				
Receivable May 1, 2017	\$	-	\$	-	\$	-
Add: Claimed and accrued for 2018		77,492		48,649		126,141
Less: Amounts received during the year	<u></u>	(77,492)	_	(48,649)	_	(126,141)
Receivable April 30, 2018	\$_	<u>-</u>	\$_		\$_	

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED APRIL 30, 2018

9. Financial instruments:

The College is exposed to the following various risks though its financial instruments:

Credit risk -

Credit risk is the risk that a party may default on their financial obligations to the College, or if there is a concentration of transactions carried out with the same party or a concentration of financial obligations which have similar economic characteristics that could be similarly affected by changes in economic conditions, such that the College could incur a financial loss.

The maximum exposure that the College has to credit risk as at April 30, 2018 is as follows:

	<u>2018</u>	<u>2017</u>
Unrestricted cash and cash equivalents Restricted cash and cash equivalents Accounts receivable	\$ 450,535 234,204 54,621	\$ 513,095 173,025 57,763
	\$ <u>739,360</u>	\$ <u>743,883</u>

Credit risk in cash, and restricted cash and term deposits is minimized by depositing cash in major Canadian financial institutions. Management minimizes credit risks in accounts receivable by dealing with selected known customers and affiliates of the College and close monitoring of accounts receivable balances. Management believes that overall credit risk is minimal.

Liquidity risk -

Liquidity risk is the risk that the College will not be able to meet a demand for cash or fund its obligations as they come due.

The College meets its liquidity requirements by preparing an annual budget for operations, anticipating investing and financing activities and holding assets that can be readily converted into cash. The College holds significant cash reserves and investments throughout the year resulting from its semi-annual advances of the operating grant from the Maritime Provinces Higher Education Commission.

Market risk -

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk is comprised of currency risk, interest rate risk and other price risk.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED APRIL 30, 2018

9. Financial instruments (continued):

Currency risk -

Currency risk refers to the risk that the fair value of financial instruments or future cash flows associated with the instruments will fluctuate relative to the Canadian dollar due to changes in foreign exchange rates. The College does not normally transact a significant portion of its business in non-Canadian dollars and is not exposed to any significant currency risks.

Interest rate risk -

Interest rate risk refers to the risk that the fair value of financial instruments or future cash flows associated with instruments will fluctuate due to changes in market interest rates.

The exposure of the College to interest rate risk arises from its interest bearing assets. Fluctuations in market rates of interest do not presently have a significant impact on the College's results of operations.

Other price risk -

The College is not presently exposed to any significant price risks on its financial instruments.

Changes in risk -

There have been no changes in the College's risk exposures from the prior year.

10. Comparative figures

Certain prior year comparative figures have been changed to agree with the presentation adopted for 2018.